



An Overview for PWI

Elaine Clark
Chief Executive Officer
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Who we are

- Regionally focussed trade association created over 25 years ago in Derby
- Not-for-profit, owned and governed by our members
- Current Board includes representatives from Bombardier, Datum, East Midlands Trains, EliteKL, Geldards, Inside Out Group, Nottingham Trams, Porterbrook, Resonate, Siemens, SNC Lavalin, Tarmac, Tecforce, TidyCo, Wabtec and Yellow Rail
- 180 members across the Midlands and beyond including: infrastructure and rolling stock consultancies, contractors, manufacturers, OEMs, RoSCos, operators, digital technology companies and a wide range of service providers to the industry
- We have four key strategic objectives:
 - Sharing Information and Knowledge
 - Providing a Collective Voice
 - Showcasing the Capability of Members and
 - Supporting Rail Supply Group Strategy : now the Rail Sector Deal.



helping our members grow and succeed

The Midlands Rail Cluster



Civil and structural engineering
Track design and renewal



Design, manufacture and installation of
signalling and electrification equipment



Rolling stock: leasing, design,
consultancy, manufacture,
assurance
and testing including manufacture of
numerous 'parts' and sub systems.
Refurbishment and maintenance of
existing rolling stock



Passenger and freight
operators



Technology solutions for traffic
management, asset management,
condition monitoring and passenger
Information systems

RFM's Strategy : Four Key Themes

RAIL FORUM MIDLANDS STRATEGY

Share
Information
and
Knowledge

Showcase the
Capabilities of
Members

Provide a
Strong
Collective
Voice

Supporting
Delivery of Rail
Sector Deal

RAIL FORUM MIDLANDS STRATEGY

Share Information and Knowledge

- **Website news posts, funding page, resources page, events listings**
- **Regular e:newsletters**
- **Twitter and linkedin**
- **Quarterly members' update**
- **Workshops/events devised to update and refresh members' skill sets**
- **Major annual conference**

RAIL FORUM MIDLANDS STRATEGY

Promote and Showcase the Capability of Members

- **Collaborative approach to Railtex '17 and '19**
- **Events showcasing members' offerings**
- **Supplier Conferences**
- **Meet the Buyer Events**
- **Fostering more collaboration through networking and specific events**



RAIL FORUM MIDLANDS STRATEGY

Provide a Strong Collective Voice

- **BEIS, DfT and DIT**
- **Midlands Connect, WMRE, TfEM**
- **Midlands based LEPs**
- **.....and to clients, OEMs etc!**

RAIL FORUM MIDLANDS STRATEGY

Supporting Delivery of RSG's 'Fast Track to the Future'

Existing Initiatives

- **Derby College Rail Employment and Skills Academy**
- **iRail STEM programme for 14 year olds – in its 10th year**
- **'Military is Good for Rail' with CTP**
- **Outward export mission**
- **Support for inward missions**
- **Innovation workshops**



RAIL FORUM MIDLANDS STRATEGY

Supporting Delivery of the Rail Sector Deal

Midlands Pilots

- **Shared apprenticeships and strategic approach to schools engagement**
- **SME growth through collaboration**
- **Workstream and Steering Group (Chaired by Industry Champion) now established**



Thank you

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Rail Forum Midlands (RFM)